

Message Text

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PAGE 01 STATE 102994

65

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF

APPROVED BY EB/OCA/CM/JSIMMONS

COM/BIC/OED/MEPD/SMCONGER

COM/BIC/OED/MEPD/JMSANDS, DIR.

COM/BIC/OIM (INFO)

ARA/BC/RPACE (INFO)

----- 049986

P 282140Z APR 76

FM SECSTATE WASHDC

TO AMEMBASSY LA PAZ PRIORITY

UNCLAS STATE 102994

E.O. 11652: N/A

TAGS: BENC, BL

SUBJECT: MAJOR PROJECT: FERTILIZER PLANT AT

--- SANTA CRUZ

REF: A) LA PAZ 2915, B) STATE 85238, C) LA PAZ 2686

1. APPRECIATE EMBASSY'S PROMPT REPORT REF A. WE HAVE
CONTACTED APPROPRIATE COMPANIES RE SUBJECT PROJECT
AND FOLLOWING FIRMS HAVE EXPRESSED INTEREST:

A) RUST INTERNATIONAL, INC.

-- C/O WILLIAM BAILEY, VICE PRESIDENT

-- 1130 SOUTH 22ND STREET

-- P. O. BOX 101

-- BIRMINGHAM, ALA. 35201

B) FLUOR LATIN AMERICA, INC.

-- C/O W. H. RODEWALD, VICE PRESIDENT

-- 2500 S. ATLANTIC BLVD.

-- LOS ANGELES, CA. 90040

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C) PACE INTERNATIONAL F) CATALYTIC, INC.
-- C/O CHARLES ADAMS C/O CHARLES GALEN
-- P. O. BOX 53495 1500 MARKET STREET
-- HOUSTON, TEX. 77052 PHILADELPHIA, PA. 19102

D) ARTHUR G. MCKEE, CO.
-- C/O R. A. AUFMUTH
-- 6200 OAKTREE BLVD
-- INDEPENDENCE, OHIO 44131

E) VAL VERDE CORP.
-- C/O RICHARD E. MORGAN, MARKETING MGR.
-- 7830 WESTPARK DRIVE
-- HOUSTON, TEX. 77042
-- (SKID-MOUNTED UNITS)

2. ALL ABOVE FIRMS ARE DESIGN/CONSTRUCTORS EXCEPT VAL VERDE, WHICH CAN SUPPLY PREFABRICATED 100-150 TON/DAY SKID-MOUNTED AMMONIA UNITS. FYI-VAL VERDE CLAIMS TO HAVE ALREADY DISCUSSED PROJECT WITH YPFB, WHICH MAY BE INTERESTED IN THIS TYPE INSTALLATION. END FYI.

3. COMPANIES INTEND TO FOLLOW-UP WITH YPFB. (RUST HAS ALREADY SENT LETTER OF INTEREST TO ING. SALVATIERRA WITH COPY TO EMBASSY.) HOWEVER, APPRECIATE EMBASSY PASSING ABOVE LIST TO SALVATIERRA DIRECTLY, AS SUGGESTED BY MINATT, TO ASSURE THAT INTERESTED U.S. COMPANIES ARE INVITED TO BID.
SISCO

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Message Attributes

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Margaret P. Grafeld
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04 MAY 2006

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Review Withdrawn Fields: n/a
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Subject: MAJOR PROJECT: FERTILIZER PLANT AT --- SANTA CRUZ
TAGS: BENC, BL
To: LA PAZ
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